

WELCOME

Welcome to Qbit Labs

You've chosen to work with Qbit Labs — a small, focused studio that builds AI-first MVPs for founders who move fast.

Here's what happens next.

WHAT HAPPENS NEXT



Step 1: Sign the Agreement

Review and sign the Client Service Agreement. It covers scope, deliverables, payment terms, and IP ownership. Once signed, you're officially onboard.



Step 2: Submit Payment

The first milestone payment (50%) is due before work begins. You'll receive a detailed invoice with payment instructions. We accept bank transfer, UPI, and PayPal.



Step 3: Kickoff Call

We schedule a 30–45 minute call to deep-dive into your problem, users, and vision. This is where Discovery & Scope begins. Come prepared with any existing notes, references, or ideas.



Step 4: Weekly Build Cycles

After scope is locked, we ship in small weekly increments. You'll review progress every week, give feedback, and we iterate fast. No long silences — you see the product moving.



Step 5: Launch & Handoff

We deploy the product, hand over the source code, deployment notes, and full documentation. You own everything. 14-day post-launch warranty included.

WHAT WE NEED FROM YOU

- **Problem Description** — What are you solving? Who is it for? What's the core workflow?
- **References & Inspiration** — Any existing products, designs, or ideas you'd like us to reference.
- **Access & Accounts** — API keys, hosting accounts, domains, or any services we'll need.
- **Single Point of Contact** — One person from your side who can make decisions and give feedback quickly.

YOUR TEAM

- **Ayush Kumar** — Founder / AI Lead
- **Bibek Gupta** — Technical Architect
- **Pratim Pramanik** — ML Engineer
- **Aditya Jyoti** — Product Lead

TYPICAL TIMELINE

- **Day 1-2:** Agreement signed, payment received
- **Day 3-5:** Kickoff call, discovery & scope
- **Week 2:** Wireframes, architecture, first build
- **Week 3-6:** Weekly MVP builds & reviews
- **Week 6-8:** QA, launch, source code handoff

NEED HELP?

✉ Email: qbitlabs.studio@gmail.com
(replies within 24-48 hours)



Twitter/X: @buildqBit
(DMs open)



Instagram: @buildqbit

CLIENT AGREEMENT

Qbit Labs (“Studio”), an AI-first MVP development studio based in Mumbai, India

Email: qbitlabs.studio@gmail.com

Client Name: _____

Email: _____

Date: _____

(collectively referred to as the “Parties”)

1. SCOPE OF SERVICES

The Studio agrees to provide one of the following engagement models as selected by the Client:

a) Discovery Sprint (\$300+)

- Problem framing and opportunity mapping
- MVP scope and feature prioritization
- Architecture recommendation
- Delivery plan and timeline

b) Prototype MVP (\$1,200 - \$2,500)

- Clickable product experience
- Core backend and AI integration
- Authentication and basic admin tools
- Deployment-ready handoff

c) Custom MVP Build (Custom Quote)

- End-to-end product build
- Integrations and workflow automation
- Analytics, QA, and release support
- Source code, documentation, and handoff

<p>DISCOVERY SPRINT</p> <p>Validate the right product before you build it.</p> <p>For founders who need clarity on scope, user flow, and technical feasibility before committing to build.</p> <p>Deliverables: problem framing, user journey, MVP scope, feature recommendations, and execution plan.</p> <p>BEST FOR PRE-BUILD VALIDATION</p>	<p>PROTOTYPE MVP</p> <p>Turn the core workflow into something founders can test.</p> <p>For founders who already know the problem and need a working prototype to demo, validate, or pitch.</p> <p>Deliverables: clickable UX, core features, authentication, AI/workflow, and deployment setup.</p> <p>BEST FOR DEMOS AND INVESTOR CONVERSATIONS</p>	<p>CUSTOM MVP</p> <p>Ship the first production-ready version with confidence.</p> <p>For startups ready to launch and scale with the right stack, integrations, and development discipline.</p> <p>Deliverables: end-to-end build, AI integrations, admin tools, analytics, QA, and handoff.</p> <p>BEST FOR LAUNCH-READY EXECUTION</p>
---	---	---

Selected Engagement Model: _____

Agreed Project Fee: \$ _____

2. PROJECT TIMELINE

The Studio will follow a four-step process:

Step 1: Discovery & Scope — Clarify the problem, user, and MVP scope.

Step 2: Wireframes & Architecture — Map the product flow, key screens, and system architecture.

Step 3: Weekly MVP Builds — Ship in small, visible increments with weekly review cycles.

Step 4: Launch & Handoff — Deploy the product, document the system, and hand over source code.

Estimated Timeline: _____

Weekly Check-in Day: _____

3. PAYMENT TERMS

- 50% of the agreed project fee is due upfront before work begins.
- 25% is due at the midpoint milestone (defined during Discovery & Scope).
- 25% is due upon final delivery and handoff.
- All payments are due within 7 days of invoice date.
- Late payments may incur a 5% weekly fee on the outstanding balance.

Payment Method: Bank Transfer / UPI / PayPal (details provided on invoice)

4. CLIENT RESPONSIBILITIES

The Client agrees to:

- Provide timely feedback on deliverables within 3 business days of submission.
- Assign a single point of contact for all project communication.
- Provide access to necessary accounts, APIs, and third-party services required for the project.
- Review and approve milestones within the agreed timeline.

CLIENT AGREEMENT

5. INTELLECTUAL PROPERTY & OWNERSHIP

- Upon full payment, the Client receives full ownership of the source code, documentation, and all deliverables.
 - The Studio retains the right to showcase the work in portfolio and marketing materials unless the Client requests otherwise in writing.
 - Third-party libraries and dependencies remain subject to their respective licenses.
-

6. CONFIDENTIALITY

Both Parties agree to keep confidential all proprietary information, business strategies, technical details, and trade secrets shared during the course of this engagement. This obligation survives the termination of this Agreement.

7. TERMINATION

- Either Party may terminate this Agreement with 7 days written notice.
 - If the Client terminates, payment is due for all work completed up to the termination date.
 - If the Studio terminates due to non-payment, the full remaining balance becomes due immediately.
-

8. ENTIRE AGREEMENT

This Agreement constitutes the entire understanding between the Parties and supersedes all prior discussions, agreements, or representations. Any amendments must be in writing and signed by both Parties.

ACCEPTANCE

By signing below, both Parties agree to the terms outlined in this Agreement.

Client Signature: _____

Printed Name: _____

Date: _____

QBIT LABS

AI-First MVP Studio

qbitlabs.studio@gmail.com | qbitlabs.tech

INVOICE

Invoice Number: QBL-2026-_____

Issue Date: ___/___/2026

Due Date: ___/___/2026

Payment Terms: _____

BILL TO

Client Name: _____

Company: _____

Address: _____

Email: _____

Phone: _____

SHIP TO (if different)

Same as above

PROJECT DETAILS

Project Name: _____

Engagement Model: _____

Project Timeline: _____

DESCRIPTION

AMOUNT

Discovery & Scope

Problem framing, user journey, MVP scope, tech recommendations, delivery plan

\$ _____

Wireframes & Architecture

Product flow, key screens, system architecture documentation

\$ _____

MVP Development

Core build, AI integration, authentication, backend, frontend, deployment setup

\$ _____

QA, Launch & Handoff

Testing, deployment, source code handoff, documentation, post-launch support

\$ _____

Subtotal: \$ _____

Tax: \$ _____

_____%

TOTAL DUE: \$ _____

PAYMENT SUMMARY

Milestone 1 — Upon Signing (50%): \$ _____ Paid Pending

Milestone 2 — Midpoint (25%): \$ _____ Paid Pending

Milestone 3 — Final Delivery (25%): \$ _____ Paid Pending

PAYMENT INSTRUCTIONS

Bank Transfer

Bank Name: _____

Account Name: Qbit Labs

Account No: _____

IFSC Code: _____

SWIFT Code: _____

UPI / PayPal

UPI ID: _____

PayPal: qbitlabs.studio@gmail.com

NOTES

- Payment is due within 7 days of the invoice date.
- Late payments may incur a 5% weekly fee on the outstanding balance.
- Please include the invoice number as payment reference.
- For questions, contact qbitlabs.studio@gmail.com

THANK YOU

**Thanks for choosing Qbit Labs.
We're excited to work with you.**

We'll be in touch within 24–48 hours to kick things off. In the meantime, here's what you can do:



Sign the agreement
(check your email)



**Prepare any notes, references,
or ideas you have**



**Think about who your
single point of contact will be**



If you have any questions, reach us at
qbitlabs.studio@gmail.com
or DM **@buildQBit** on Twitter.

Looking forward to building with you.

— Team Qbit Labs